Fall of 2011...
(18 months post-enactment of the ACA)
What is the Chamber’s “Solution” to the Health Care Problem?

Beginning of 2017...
(Repeal & Replace versus Rebuild & Repair)
What is the Chamber’s “Solution” to the Health Care Problem?

WHERE WERE WE THEN?
• Unknowns:
  – Legal Challenges to the ACA
  – Election Results in 2012
• Realities:
  – The ACA was enacted
  – Rules are being promulgated
  – Chamber membership includes all stakeholders – purchasers, suppliers and deliverers of care
  – Organization has “clean hands”

WHERE ARE WE NOW?
• Unknowns:
  – Market stability in the short-term
  – What could be repealed and replaced via reconciliation?
• Realities:
  – The Trump Administration and 115th Congress are committed to repealing the ACA
  – Full repeal will not be doable via regular order
  – Chamber membership includes all stakeholders – purchasers, suppliers and deliverers of care
  – Organization has “clean hands”

THE TRUTH
Future steps were (and are still) needed to address the nation’s fundamental challenges related to health care delivery and insurance reform.

The business community must play a vital role in identifying and taking these additional steps collaboratively, recognizing that the employer-based system has worked well and should be maintained.
HEALTH CARE:
How Did We Try to Identify the Solution?
• Created a Council of Member Companies
  - Small businesses
  - International corporations
  - Hospitals
  - Insurers
  - Pharmaceuticals
  - Medical device manufacturers
• Retained and Consulted Well-Regarded Advisors
  - Mark McClellan retained facilitator
  - Began meetings with presentations from experts
• Held in-person meetings to reach consensus

HEALTH CARE:
Council’s Mission Statement
• To achieve greater value in health care, as measured by:
  - more affordable coverage options and greater access to higher-quality,
  - prevention-oriented care, and
  - leading to better population health and sustainable U.S. health care costs.
• As an employer organization, we will:
  - prioritize efforts to improve the employer sponsored health system which covers millions of Americans, and
  - use these solutions to drive system-wide changes.

HEALTH CARE:
Opportunities and Needs Remain
The Chamber must:
- Facilitate implementation and alleviate financial and compliance burdens associated with the health reform law.
- Advance broader reforms to improve care and reduce health care costs, through influencing deficit reduction legislation and through promoting employer leadership in health reform.

HEALTH CARE:
Four Themes & Guiding Principles
• Transparency:
  - Meaningful Transparency: Provide better information about the quality and cost of health care
• Value:
  - Greater Value in Health Care: Build on successes in employer-sponsored coverage
• Flexibility
  - The Challenges of Health Insurance Reforms: Support effective employer-sponsored coverage and private insurance offerings
• Entitlements
  - Reform Medicare and Medicaid: Support greater value

HEALTH CARE:
Provide Meaningful and Transparent Information
What: Adopt innovations pioneered by the private sector to create greater system-wide transparency on price and quality information.
How: Recommendations include:
- Identifying and promoting best practices for providing consumers with more consistent information on the quality of health care services.
- Building greater awareness of tools that help consumers access meaningful information about the cost and quality of care.
**PROMOTE HIGH-VALUE, LOW-COST STRATEGIES**

What: Avoid costly complications of chronic diseases and preventable health problems by encouraging adoption of initiatives such as workplace wellness and disease management programs.

How: Recommendations include:
- Promoting outcomes-based health care payment and benefit reforms.
- Leveraging advances in health information technology to transform the delivery of care.

**CREATE MORE FLEXIBILITY, LESS REGULATION**

What: Reinforce employers’ innovation and commitment to providing high-value coverage and curtailing unnecessary spending through PPACA reforms.

How: Recommendations include:
- Tracking and assessing the impact of benefit requirements and new fees.
- Revising various insurance market reforms.
- Ensuring that the exchanges are flexible enough to support innovative health plans.

**STABILIZE MEDICARE AND MEDICAID**

What: Improve the quality of care, decrease costs, and stabilize Medicare and Medicaid by applying private sector practices.

How: Recommendations include:
- Giving Medicare beneficiaries more choice and control, as well as the opportunity to lower their premiums and co-pays when they take steps to stay well.
- Creating continuity between Medicare and Medicaid programs, the health care exchanges, and employer-sponsored coverage.

**CONCLUSION**

The proposals put forth by the Solution’s Council represented general consensus and the belief that leveraging private sector initiatives, and working toward recommended modifications to the private insurance and employer coverage in particular, will help avoid disruptions and achieve greater value in health care.

These recommendations remain relevant now, despite the new political landscape and rhetoric.